



# DEALER PROFIT PARTICIPATION PLAN PROFIT PLUS+

*"Combining Integrity and Financial Strength to Meet Your Service Contract and GAP Waiver Needs."*

Phoenix American is committed to providing dealers with the most profitable and easily understood profit participation program. Profit Plus+ gives you the interest and underwriting profits on your service contract reserves. At Phoenix American, we are here to help you recognize the significant value of your service contract program. Let your service contract program work for you.

## BENEFIT TO THE DEALERS

- ➔ Share in the potential underwriting profits.
- ➔ Share in investment income earned by service contract sales.
- ➔ No program costs.
- ➔ Profit generator in the F&I Department.
- ➔ Single or multiple store agreements.
- ➔ Funds are held in a separate dealer trust account.
- ➔ Valuable quarterly reporting.

## PROFIT PLUS OPPORTUNITIES

- ➔ Underwriting profits.
- ➔ Investment income
- ➔ Up-front profit from the sale of the service contract.
- ➔ Back-end profits when your repair facility performs repairs.

## PAYMENT QUALIFICATIONS

- ➔ Production requirements are a minimum of 15 service contracts sold per month or 180 per year.

## PAYEE OPTIONS

- ➔ Corporate Officer(s)
- ➔ Management Company
- ➔ Dealership

## PAYMENT DISTRIBUTION

- ➔ Distribution is subject to a loss ratio that is less than 90%.
- ➔ Distributions are not subject to charge-backs. (Only flat cancels are subject to charge back.)

## PROGRAM SECURITY

- ➔ Coverage is underwritten by the Nationwide® Group of companies, rated A+ XV (Superior) by A.M. Best Company.



**Nationwide®**  
is on your side

## CONTACT US TO DISCOVER THE BENEFITS OF OUR PROGRAMS



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